The New Era of Cyber Portfolio Oversight

Diligence-Based Approach



Ad-hoc Approach



Programmatic Approach

| I. Objective | Identify any showstoppers during the diligence process | Manage major downside risk | Value creation |
|---------------------------|---|---|---|
| II. Risk Understanding | Disjointed; no tracking of issues across the portfolio, or longitudinally by PortCo | List of basic controls against which PortCos are occasionally surveyed | Single framework and source of data meaningful across the lifecycle of the investment and across the portfolio |
| III. Scope | Target by target | Subset of PortCos (usually those considered to have high inherent risk) | All holdings, including minority investments |
| IV. Philosophy | Least effort and least amount of "invasiveness" towards PortCos | Reducing large risks where PortCos have been unable or unwilling to do so | Oversight strategy driven by LP needs, and tailored to the investment thesis of each PortCo |
| V. Responsibility | Deal team drives diligence efforts, although findings not necessarily actioned | Varies (e.g. Operating Partner, PE firm CISO, etc.) | Formal oversight responsibility (often a subject-matter expert) Senior-level governance Dedicated funding |

